

**GODFREY PHILLIPS INDIA LIMITED**  
**Unaudited Financial Results for the Quarter ended September 30, 2007**

(Rupees in lacs)

Sl. No.	Particulars	Quarter ended 30.9.2007	Quarter ended 30.9.2006	Half year ended 30.9.2007	Half year ended 30.9.2006	Year ended 31.3.2007 (Audited)
		(1)	(2)	(3)	(4)	(5)
1	Gross sales	42726	37875	83619	76853	159677
2	Less: Excise duty	21868	19807	43034	40432	83528
3	Net sales	20858	18068	40585	36421	76149
4	Other income	861	1231	3332	2153	3360
5	Total income	21719	19299	43917	38574	79509
6	Expenditure					
	a) Increase/(decrease) in excise duty on finished goods	(682)	645	771	168	(1105)
	b) (Increase)/decrease in stock in trade and work in process	337	(1070)	(1535)	(527)	1126
	c) Consumption of raw and packing materials	5071	4593	10053	8948	18997
	d) Purchase of traded goods (including transferred from raw and packing materials)	2925	2062	4780	3949	7829
	e) Employees cost	1931	1604	3828	3297	6636
	f) Advertising and sales promotion	2675	2839	5894	5608	11198
	g) Depreciation	509	473	966	940	1907
	h) Other expenditure	5088	4524	10043	9099	19346
	i) Total	17854	15670	34800	31482	65934
7	Interest	76	73	139	153	292
8	Profit before taxation and exceptional item	3789	3556	8978	6939	13283
9	Exceptional item - Refer note 3	-	-	-	240	240
10	Profit before taxation	3789	3556	8978	7179	13523
11	Provision for taxation	1366	1152	2772	2325	4713
12	Net profit	2423	2404	6206	4854	8810
13	Paid up equity share capital (Face value of Rs. 10 per share)	1040	1040	1040	1040	1040
14	Reserves excluding revaluation reserves					40539
15	Basic and diluted earnings per share (Rs.)	23.31	23.12	59.68	46.68	84.73
16	Public shareholding					
	- Number of shares	2902397	2897547	2902397	2897547	2901547
	- Percentage of shareholding	27.91	27.86	27.91	27.86	27.90
<b>Segmentwise Revenue, Results and Capital Employed under Clause 41 of the Listing Agreement</b>						
1	Segment Revenue:					
	Cigarettes and Tobacco Products	40906	36283	80443	74125	153906
	Tea and other Retail Products	1820	1592	3176	2728	5771
	Gross sales	42726	37875	83619	76853	159677
2	Segment Results:					
	Cigarettes and Tobacco Products	3531	2805	6754	5946	12136
	Tea and other Retail Products	(203)	(123)	(384)	(232)	(652)
	Total	3328	2682	6370	5714	11484
	Add/(Less): i) Interest	(76)	(72)	(139)	(152)	(287)
	ii) Un-allocable income net of un-allocable expenditure	537	946	2747	1617	2326
	Total profit before taxation	3789	3556	8978	7179	13523
3	Capital Employed:					
	Cigarettes and Tobacco Products	29802	21331	29802	21331	21779
	Tea and other Retail Products	1711	1524	1711	1524	1131
	Total segment capital employed	31513	22855	31513	22855	22910
	Unallocated capital employed	16508	18046	16508	18046	18905
	Total capital employed	48021	40901	48021	40901	41815

**Notes:**

- The above results are as per stock exchange regulations and have been taken on record by the Board of Directors at its meeting held on October 27, 2007 after being reviewed by the Audit Committee.
- Hitherto the expenditure on cigarette advertising and sales promotion budgeted for the year was evenly spread over the year for the purpose of quarterly results and any excess or shortfall over the budgeted expenditure was adjusted in the last quarter of the financial year, whereas from the current quarter such expenditure has been accounted for on actual basis. Had the Company accounted for such expenditure as per past practice, the expenditure on advertising and sales promotion for the quarter and half year ended September 30, 2007 would have been higher by Rs.770 lacs including Rs.210 lacs relating to the quarter ended June 30, 2007.
- Exceptional item for the half year ended September 30, 2006 represents reversal of provision for luxury tax on cigarettes made in earlier
- Provision for taxation comprises of current tax, deferred tax and tax on fringe benefits.
- During the quarter 24 investor complaints were received out of which 23 were disposed off and 1 was pending at the end of the quarter. No complaint was pending at the beginning of the quarter.
- Figures have been regrouped wherever considered necessary.

Registered Office: Chakala, Andheri (East), Mumbai 400 099  
 New Delhi : 27th October, 2007

(K.K.Modi)  
 Managing Director

The Limited review as required under clause 41 of Listing Agreement has been completed by Statutory Auditors. The Limited Review Report for the quarter and half year ended September 30, 2007 does not have any impact on the above results.

New Delhi: 27th October, 2007

(K.K.Modi)  
 Managing Director